

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2011****10/01/2010-5/31/2011**

| | # | \$ | | # | \$ |
|---|----|--------------|---|------------|----------------------|
| 1 BRANCH BK. & TR CO | 68 | \$7,946,300 | 74 BANK OF THE COMMONWEALTH | 1 | \$200,000 |
| 2 SUPERIOR FINANCIAL GROUP, LLC | 38 | \$380,000 | 75 REGIONS BANK | 1 | \$185,000 |
| 3 WELLS FARGO BANK NATL ASSOC | 37 | \$16,229,100 | 76 FRONTIER COMMUNITY BANK | 1 | \$159,000 |
| 4 SUNTRUST BANK | 27 | \$7,471,000 | 77 BANK OF FLOYD | 1 | \$150,000 |
| 5 FULTON BANK NATL ASSOC | 23 | \$8,130,000 | 78 ESSEX BANK | 1 | \$150,000 |
| 6 STELLARONE BANK | 23 | \$4,800,700 | 79 VIRGINIA COMPANY BANK | 1 | \$131,000 |
| 7 UNION FIRST MARKET BANK | 21 | \$5,532,800 | 80 PENDLETON COMMUNITY BANK, INC. | 1 | \$129,000 |
| 8 MANUFACTURERS & TRADERS TR CO | 17 | \$2,196,000 | 81 MAINSTREET BANK | 1 | \$75,000 |
| 9 SONABANK | 16 | \$7,851,300 | 82 BANK OF SOUTHSIDE VIRGINIA | 1 | \$15,000 |
| 10 BORREGO SPRINGS BANK, N.A. | 13 | \$1,476,000 | TOTAL 7(a) & 504 LOANS | | |
| 11 LIVE OAK BANKING COMPANY | 12 | \$12,797,000 | | 450 | \$149,787,200 |
| 12 SURREY BANK & TRUST | 12 | \$2,003,900 | TOP LENDERS BY TOTAL NUMBERS (all lenders) | | |
| 13 FARMERS & MERCHANTS BANK | 9 | \$3,067,000 | | # | \$ |
| 14 1ST BK & TR CO | 8 | \$8,560,000 | 1. BRANCH BK. & TR CO | 68 | \$7,946,300 |
| 15 TOWNEBANK | 8 | \$2,723,000 | 2. SUPERIOR FINANCIAL GROUP, LLC | 38 | \$380,000 |
| 16 PEOPLES BANK OF VIRGINIA | 6 | \$2,655,000 | 3. WELLS FARGO BANK NATL ASSOC | 37 | \$16,229,100 |
| 17 RIVER COMMUN BANK NATL ASSOC | 6 | \$1,330,800 | 4. SUNTRUST BANK | 27 | \$7,471,000 |
| 18 CORNERSTONE BANK NATL ASSOC | 5 | \$1,080,000 | 5. FULTON BANK NATL ASSOC | 23 | \$8,130,000 |
| 19 PNC BANK, NATIONAL ASSOCIATION | 5 | \$1,060,000 | | | |
| 20 VILLAGE BANK | 5 | \$712,000 | | | |
| 21 BANK OF AMERICA NATL ASSOC | 4 | \$1,055,000 | COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) | | |
| 22 RBC BANK (USA) | 4 | \$545,000 | | # | \$ |
| 23 UVA COMMUNITY CREDIT UNION | 4 | \$149,700 | 1. BORREGO SPRINGS BANK, N.A. | 13 | \$1,476,000 |
| 24 FIDELITY BANK (NORCROSS, GA) | 3 | \$5,511,000 | 2. LIVE OAK BANKING COMPANY | 12 | \$12,797,000 |
| 25 NATL BK OF BLACKSBURG | 3 | \$760,000 | 3. SURREY BANK & TRUST | 12 | \$2,003,900 |
| 26 WILSHIRE STATE BANK | 3 | \$740,000 | 4. PEOPLES BANK OF VIRGINIA | 6 | \$2,655,000 |
| 27 TRULIANT FCU | 3 | \$418,000 | 5. RIVER COMMUN BANK NATL ASSOC | 6 | \$1,330,800 |
| 28 HOME LOAN INVEST BANK F.S.B. | 2 | \$5,400,000 | | | |
| 29 FIRST FINANCIAL BANK | 2 | \$2,237,500 | INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) | | |
| 30 CARDINAL BANK | 2 | \$1,185,300 | | # | \$ |
| 31 ACCESS NATIONAL BANK | 2 | \$1,139,000 | 1. STELLARONE BANK | 23 | \$4,800,700 |
| 32 MONARCH BANK | 2 | \$647,000 | 2. SONABANK | 16 | \$7,851,300 |
| 33 VIRGINIA COMMERCE BANK | 2 | \$634,000 | 3. FARMERS & MERCHANTS BANK | 9 | \$3,067,000 |
| 34 PARK VIEW FCU | 2 | \$489,500 | 4. 1ST BK & TR CO | 8 | \$8,560,000 |
| 35 WACHOVIA BANK, A DIVISION OF | 2 | \$475,000 | 5. VILLAGE BANK | 5 | \$712,000 |
| 36 HERITAGE BANK | 2 | \$418,000 | | | |
| 37 OLD POINT NATL BK - PHOEBUS | 2 | \$171,000 | MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) | | |
| 38 ABNB FCU | 2 | \$87,300 | | # | \$ |
| 39 VALLEY BANK | 2 | \$55,300 | 1. BRANCH BK. & TR CO | 68 | \$7,946,300 |
| 40 SYNERGY BANK, SSB | 1 | \$5,000,000 | 2. WELLS FARGO BANK NATL ASSOC | 37 | \$16,229,100 |
| 41 PACIFIC CITY BANK | 1 | \$3,810,000 | 3. SUNTRUST BANK | 27 | \$7,471,000 |
| 42 JOHN MARSHALL BANK | 1 | \$2,569,000 | 4. FULTON BANK NATL ASSOC | 23 | \$8,130,000 |
| 43 COMMUNITY SOUTH BANK | 1 | \$1,628,000 | 5. UNION FIRST MARKET BANK | 21 | \$5,532,800 |
| 44 CAPITAL BANK NATL ASSOC | 1 | \$1,500,000 | | | |
| 45 BANK OF ATLANTA | 1 | \$1,168,000 | NON-BANK LENDERS | | |
| 46 ZIONS FIRST NATIONAL BANK | 1 | \$1,140,000 | | # | \$ |
| 47 CAPITALSOURCE BANK | 1 | \$1,133,000 | 1. SUPERIOR FINANCIAL GROUP, LLC | 38 | \$380,000 |
| 48 EVOLVE BANK & TRUST | 1 | \$863,000 | 2. NEWTEK SMALL BUSINESS FINANCE INC. | 1 | \$280,000 |
| 49 FIRST CHATHAM BANK | 1 | \$755,000 | 3. AMER BUS. LENDING INC. | 1 | \$225,000 |
| 50 UNITED BANK | 1 | \$735,000 | | | |
| 51 BANK OF TENNESSEE | 1 | \$700,000 | CREDIT UNIONS | | |
| 52 FIDELITY BANK (FUQUAY VARINA, NC) | 1 | \$504,000 | | # | \$ |
| 53 COMPASS BANK | 1 | \$501,000 | 1. UVA COMMUNITY CREDIT UNION | 4 | \$149,700 |
| 54 BANK OF LANCASTER | 1 | \$500,000 | 2. TRULIANT FCU | 3 | \$418,000 |
| 55 FIRST CAPITAL BANK | 1 | \$494,000 | 3. ABNB FCU | 2 | \$87,300 |
| 56 FIRST-CITIZENS BANK & TRUST COMPANY | 1 | \$493,000 | 4. NAVY FCU | 1 | \$250,000 |
| 57 HSBC BK USA NATL ASSOC | 1 | \$450,000 | 5. LANGLEY FCU | 1 | \$235,200 |
| 58 NATIONAL REPUBLIC BANK OF CHICAGO | 1 | \$430,000 | | | |
| 59 FIRST AND CITIZENS BANK (MONTEREY, VA) | 1 | \$406,000 | CERTIFIED DEVELOPMENT COMPANIES (by Numbers) | | |
| 60 AMER NATL BK & TR CO | 1 | \$350,000 | | # | \$ |
| 61 SANDY SPRING BANK | 1 | \$309,000 | 1. BUSINESS FINANCE GROUP, INC. | 34 | \$15,482,000 |
| 62 COMMUNITY BANK | 1 | \$302,000 | 2. TIDEWATER BUS. FINANCING CORP | 22 | \$8,011,000 |
| 63 CHAIN BRIDGE BANK NATL ASSOC | 1 | \$300,000 | 3. RAPPAHANNOCK ECONOMIC DEVEL CO | 4 | \$1,685,000 |
| 64 FOSTER BANK | 1 | \$280,000 | 4. REDC COMMUN CAP. GROUP INC. | 1 | \$1,140,000 |
| 65 NEWTEK SMALL BUS. FINANCE INC. | 1 | \$280,000 | 5. BRIGHTBRIDGE, INC. | 1 | \$700,000 |
| 66 FIRST BANK (TROY, NC) | 1 | \$253,000 | 6. CRATER DEVELOPMENT COMPANY | | |
| 67 NAVY FCU | 1 | \$250,000 | 7. CHESAPEAKE BUSINESS FINANCE CORP. | | |
| 68 WASHINGTONFIRST BANK | 1 | \$250,000 | 504 - FIRST TRUST LENDERS (by Numbers) | | |
| 69 LANGLEY FCU | 1 | \$235,200 | | # | \$ |
| 70 BANCORP BANK | 1 | \$226,500 | 1. TOWNEBANK | 8 | \$3,359,252 |
| 71 AMER BUS. LENDING INC. | 1 | \$225,000 | 2. UNION FIRST MARKET BANK | 7 | \$4,968,175 |
| 72 CHESAPEAKE BANK | 1 | \$219,000 | 3. STELLARONE BANK | 6 | \$3,320,572 |
| 73 BANK OF MCKENNEY | 1 | \$215,000 | 4. BRANCH BK. & TR CO | 5 | \$2,160,301 |
| | | | 5. FULTON BANK NATL ASSOC | 3 | \$1,587,500 |